

REDISTRIBUTION STOCKIST FORM

(A PHOTOCOPY TO BE RETAINED BY THE REDISTRIBUTION STOCKIST)

FENA (P) LIMITED

Regd. Office :
A-237, OKHLA INDUSTRIAL AREA, PHASE-I, NEW DELHI-110 020 INDIA
PHONES : 91-11- 26811989, 26816692, 26816550, 26814776
FAX : 91-11-26816885, 41612982 CABLE : SACINDUS
E-Mail : sales@fena.com WEB SITE : http://www.fena.com

FOR FIELD FORCE USE					
Name of R. S :			Town :		
Distt. :		State :		Pin Code :	
Action	Department	Name	Designation	Signature	Date
	1. Field Force				
Recommendation :	2.				
	3.				
FOR OFFICE USE					
Checking :	CS	Name	Designation	Signature	Date
	1.				
Approval :	2.				
	3.				
	4.				
Customer Code allotted :					
To be entered in Belt No. :					
Remarks :					

WE REQUEST TO BE APPOINTED AS REDISTRIBUTION STOCKIST OF **FENA (P) LTD.** AND GIVE OUR TRUE AND CORRECT PARTICULARS BELOW :

1. A. NAME : _____

B. FULL ADDRESS : _____

TOWN : _____ DISTRICT : _____ STATE : _____ PIN CODE :

C. TELEPHONE NOS. STD CODE : _____ OFFICE : _____ GODOWN : _____

MOBILE : _____ MOBILE : _____

E-MAIL : _____

2. A. CONSTITUTION OF FIRM : PARTNERSHIP / PROPRIETORSHIP / PVT.LTD.CO./ _____

B. PARTICULARS OF PROPRIETOR / PARTNERS / DIRECTORS:

	I	II	III
i. NAME			
ii. DATE OF BIRTH			
iii. MARRIAGE ANNIVERSARY DATE			
iv. DESIGNATION			
v. RESIDENTIAL ADDRESS			
vi. PIN CODE			
vii. PHONE NO. (R)			
vii. MOBILE NO.			
ix. E-Mail			
x. ATTACHED PHOTOCOPY OF			
a. ADHAR	a. Annx <input type="text"/>	a. Annx <input type="text"/>	a. Annx <input type="text"/>
b. PAN	b. Annx <input type="text"/>	b. Annx <input type="text"/>	b. Annx <input type="text"/>
c. VOTER CARD	c. Annx <input type="text"/>	c. Annx <input type="text"/>	c. Annx <input type="text"/>
d. DRIVING LICENCE/	d. Annx <input type="text"/>	d. Annx <input type="text"/>	d. Annx <input type="text"/>
xi. SPECIMEN SIGNATURE			

C. NAME OF MAIN DEALING PERSON : _____ STATUS : _____

3. A. YEAR OF STARTING BUSINESS : _____ B. NO. OF EMPLOYEES : _____

C. SALES TURNOVER OF LAST THREE YEARS : YEARS : _____

TURNOVER IN RUPEES (Lacs) : _____

D. NATURE OF BUSINESS (MENTION NAMES OF EXISTING AGENCIES) : _____

4. A. INVESTMENT WE WILL MAKE IN THE COMPANY BUSINESS : Rs. _____

B. MONTHLY TURNOVER ASSURED FOR COMPANY PRODUCTS : Rs. _____

5. DELIVERY ARRANGEMENTS : TYPE OF VEHICLE : I _____ II. _____

REGISTRATION NO. : _____

OWNED BY : _____

6. BANKERS :

A. NAME & ADDRESS	A/C NO.	IFSC CODE
B. _____		

7. PARTICULARS OF SISTER CONCERNS / BRANCHES IF ANY :

NAME	ADD. & TEL NOS.	HOW RELATED	NATURE OF BUSINESS
_____	_____	_____	_____
_____	_____	_____	_____

8. PARTICULARS OF ANY OTHER RELATIVE/ASSOCIATE WORKING WITH OR HAVING BUSINESS DEALING WITH THE CO.

NAME	ADDRESS & TEL NOS.	HOW RELATED	NATURE OF DEALING	SINCE
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

9. NAMES OF SUGGESTED TRANSPORT COMPANIES : (Subject to clause 5 of Terms & Conditions overleaf.)

A. _____ B. _____

Enclosed Photocopy

10. A. GST IN. _____ DATED : _____

B. LOCAL SALES VAT NO. : _____ DATED : _____

C. CENTRAL SALES TAX NO. : _____ DATED : _____

D. TAX PAYER IDENTIFICATION NO.(T.I.N.) _____ DATED : _____

E. PERMANENT ACCOUNT NO. (P.A.N.) _____ DATED : _____

11. CLOSED DAY OF THE WEEK : _____

12. A. POPULATION OF THE TOWN/AREA: _____ (lacs), B. DISTRICT : _____ (lacs)

C. NO. OF RETAILERS IN THE TOWN/AREA DEALING IN SOAPS/DETERGENTS: _____

13. SECURITY PAID : Rs. _____ BY CASH /DEMAND DRAFT NO./UTR NO. _____
DATED _____ OF (Bank) _____

14. PARTICULARS OF AUTHORISED REPRESENTATIVES OF RS. :

S. NO.	NAME	DESIGNATION	SPECIMEN SIGNATURES
A.	_____	_____	_____
B.	_____	_____	_____
C.	_____	_____	_____

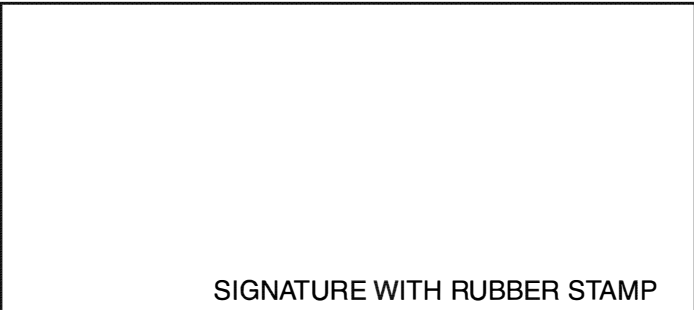
TERMS & CONDITIONS

- 1. SECURITY** : Redistribution Stockist (R.S.) to deposit Interest Free Security by Demand Draft for due performance. Amount of security shall be as per the Company Security Policy in force from time to time. The Company will have the right to deduct all expenses incurred in case of dishonour of Redistribution Stockist Cheques / Documents and any other amounts due to the Company or its associates/Branches. Security will be refunded to the Redistribution Stockist on termination of Redistribution Stockistship, after settlement of Accounts and adjustment of any amounts due to the Company.
- 2. PAYMENT** : Full advance by Demand Draft/As per Company's Policy in force from time to time. Company shall not be responsible for any cash payments made to field staff as the same is not permitted. Interest @ 15% P.A. is payable on delayed payments.
- 3. SALES TAX DECLARATIONS** : Sales Tax Forms (where applicable) are to be sent by Redistribution Stockist in advance, failing which Sales Tax amount will be collected as deposit and will be refunded if Redistribution Stockists provides the relevant Forms within prescribed time limit.
- 4. SUPPLIES** : Supplies may be made by the Company or any of its Branches/Depots/Associates.
- The arrangement covers products / brands / services etc. manufactured / marketed / distributed by the Company even though the same may be supplied by the Company's Branches/Depots/Associates
- The Company shall always endeavour to maintain regular supplies: However the Company is not responsible for irregular supplies/Non-supply due to reasons beyond its control.
- Debit/Credit balances of Redistribution Stockist are transferable to/from the Company and its Branches/Depots/Associates in mutual interest as may be necessary.
- 5. MODE OF DESPATCH** : Goods will be sent at buyer's risk through reputed transporters approved by the Company. Freight payment as per Company's freight policy in force from time to time.
- 6. PRICES** : As per Company's Price Structure subject to change from time to time. Prices applicable on date of despatch to be charged.
- 7. REDISTRIBUTION** : Redistribution Stockist must visit all Retailers in the Area regularly & ensure proper distribution and placement of Company products.
- Redistribution Stockist to extend credit at his own cost & risk.
- Redistribution Stockist must make best efforts to maximise sales and give full co-operation to the Company and its representatives in every respect.
- The Company reserves the right to appoint any number of Redistribution Stockists for a particular Town/Area.
- 8. REDISTRIBUTION STOCKIST MARGIN** : As per Company's Price Structure from time to time.
- (Including all costs, expenses & etc.) The Company will not be responsible for cost/expenses incurred or commitments made in respect of discounts/costs/expenses for which there is no prior written sanction from the Management of the Company
- 9. TERMINATION** : This arrangement is on Principal to Principal basis & can be terminated by giving 15 days notice on either side.
- 10. JURISDICTION** : All disputes will be subject to the Exclusive Jurisdiction of Delhi Courts only.

NOTE: The word *Company*, wherever its appears, refers to **FENA (P) LTD**

I/WE AGREE TO ABIDE BY THE TERMS AND CONDITIONS GIVEN ABOVE AND AS AMENDED FROM TIME TO TIME.

THIS ARRANGEMENT SUPERCEDES ALL PRIOR ARRANGEMENTS.

	Signatory's Name : _____
	Designation : _____
	Date : _____
	Place : NEW DELHI

(To be signed by Proprietor/Partner/Director of the Firm)